



**WILL GIBBS**

Investment and Land Specialist

**CURRENT RESPONSIBILITIES**

Will offers expertise in market and financial analysis. He focuses on tax implications, market trends, and long term growth potential to deliver innovative real estate investment options to clients. Significant clients include Patriot Transportation, South Coast Capital, Florida Bank Group, American Cancer Society, Twin Rivers Capital and Atlantic Coast Bank.

**CAREER SUMMARY**

After starting his career in site selection and concept development as an Operations Manager for a large regional restaurant chain, Will joined Grubb & Ellis | Phoenix Realty Group in 1998 as an investment specialist. He began working on analyses for income producing properties and land development properties. His specialties include retail, industrial, office and land.

Will has represented properties from California to Virginia and throughout the Southeast. Since 2006 he has been involved in transactions with total consideration exceeding over \$50,000,000.

**EDUCATION**

- George Mason University - B.S. Economics

**PROFESSIONAL AFFILIATIONS**

- International Council of Shopping Centers (ICSC)
- CCIM Candidate
- American Cancer Society
- Ducks Unlimited