



BERT SMITH
Vice President
Office Services Group

CURRENT RESPONSIBILITIES

Bert specializes in commercial real estate consulting for both Landlords and Tenants. Throughout his career, he has demonstrated his abilities as an expert marketer, negotiator and coordinator of improvements. His main brokerage activity centers on office leasing and sales. Bert has closed over 1,200 leasing deals, for a total of 6,000,000 SF and 30 sales for a total value of over \$500,000,000.

CAREER SUMMARY

Bert has been involved in the commercial real estate industry since 1986. He spent five years as an Office Specialist with Curry Properties and nine years as Senior Vice President with Weaver Realty Group before joining Grubb & Ellis | Phoenix Realty Group, Inc. in 2000. He was nominated for the 2001 NAIOP Office Broker of the Year and won the honor for 2002.

EDUCATION

- University of South Florida at Tampa - B.F.A.
- Minor in Business Administration

PROFESSIONAL AFFILIATIONS

- NAIOP
- Licensed Real Estate Broker - State of Florida
- Jacksonville Chamber of Commerce
- Rotary Club of Arlington