



**AARON ZARLE**  
Vice President

### **CURRENT RESPONSIBILITIES**

Mr. Zarle specializes in industrial real estate consulting and transaction services at Grubb & Ellis | Phoenix Realty Group. Significant clients include; W.P. Carey & Co., AJC International, SanMar, Lexington Realty Trust, Unisource Worldwide, Cenveo Corporation, IEM, IDI Distributors and several local property owners. His competitive nature and well-built relationships with influential members of the Jacksonville community serve him and his business partners well.

### **CAREER SUMMARY**

Aaron was born and raised in Palm Harbor, Florida and has been a resident of Jacksonville since 2004, following his graduation from Florida State University. Aaron joined Grubb & Ellis | Phoenix Realty Group in December of 2006 following a season of professional golf on the NGA Hooters Tour. Since joining Grubb & Ellis, Aaron has brokered sales or leases of over 3.5 million square feet of industrial property for a total consideration of over \$38 million.

### **EDUCATION**

- Florida State University – B.S. Exercise Physiology

### **PROFESSIONAL AFFILIATIONS**

- NAIOP- Developing Leaders Board Member
- Selected as 2010 NAIOP Developing Leaders Chair
- Member of Commercial Industrial Development Taskforce
- Jacksonville Business Journal Contributing Writer
- Licensed Real Estate Broker, State of Florida
- USGA, FSGA

### **AWARDS & RECOGNITIONS**

- CoStar Power Broker 2008, 2009, 2010, 2011
- NAIOP "Industrial Deal of the Year" Winner 2011
- NAIOP "Emerging Professional of the Year" Nominee 2011
- NAIOP "Industrial Deal of the Year" Nominee 2009
- NAIOP "Industrial Broker of the Year" Nominee 2009